
5 Inspiring Lessons from World Record Holder Ali Reda

About DealerOn

- DrivingSales Top Rated Website Provider, 2011 - 2017
 - ✓ Only provider to have won the last 7 Years In A Row!
- 2X Digital Dealer Website Excellence Award Winner
- DrivingSales Top Rated SEO Provider, 2017
- 3X AWA Winner
- Premier Google Partner
- More Dataium Monthly ASI Winners than all others combined
- DealerOn's website customers have an average documented lead increase of 250%



Say Hello To...

Ali Reda

World Record Holder
Master Car Salesman
at Les Stanford Chevrolet Cadillac
Author
How to Sell 100 Cars a Month
ali_reda@lesstanford.com
313.408.0006



Damian Boudreaux

Motivational Speaker
Author, Coach
Founder of Auto Training Academy
How to Sell 100 Cars a Month
Keep it Simple Selling
Damian@AutoTrainingAcademy.com
337.602.9059



Upcoming Sales Seminars

Cleveland, OH June 5 or 6

Shreveport, LA June 21 or 22

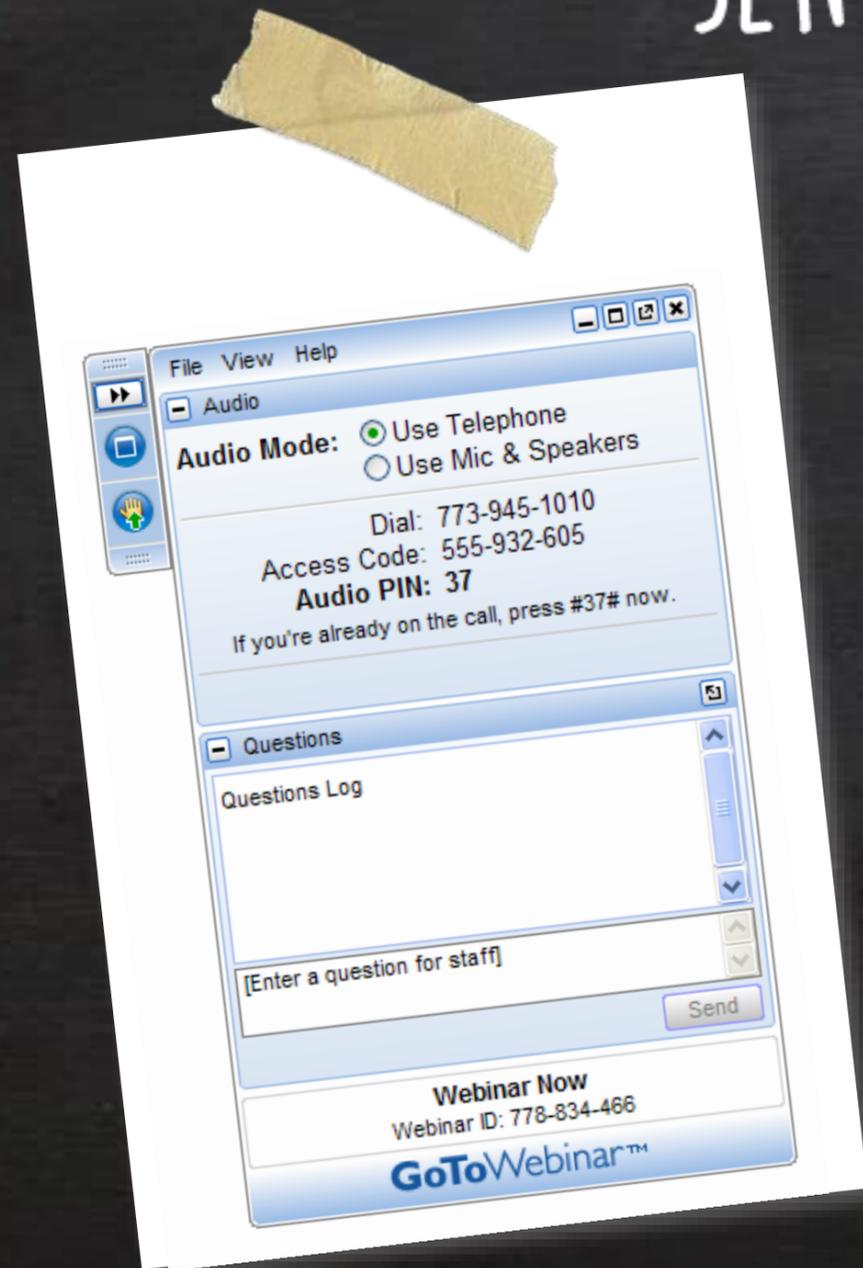
For more information contact:

Bob Mohr

1-800-262-6647

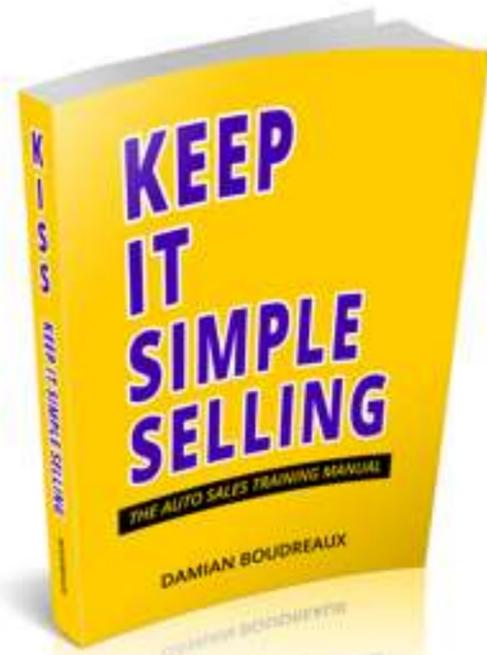
BobMohr@comcast.net

SEND IN YOUR QUESTIONS

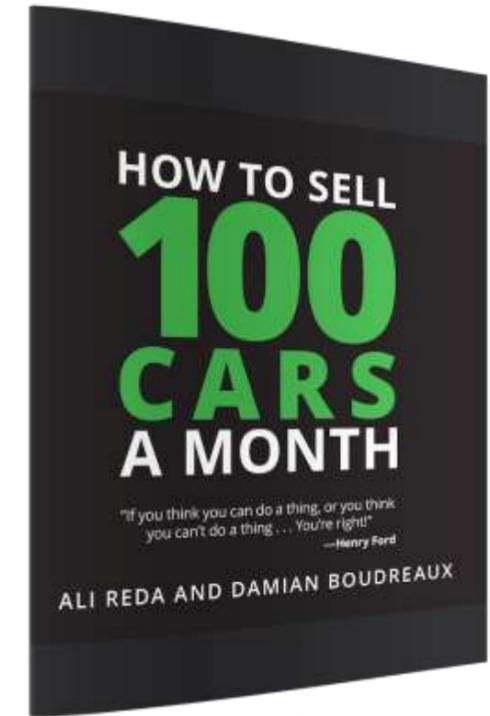


- If you have questions during the presentation, please submit them using the “Questions” feature
- Questions will be answered at the end of the webinar
- A link to the recorded webinar will be emailed to you within 24 hours and will also be posted on DealerOn.com/webinar as an On-Demand Webinar

PRIZE ALERT



One Hour
Coaching with
Ali and Damian



After the presentation, be the first to answer the giveaway question correctly to win this awesome prize!

@DealerOn
@ElianaRaggio
@LesStanford
@DamianBoudreaux



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AUTO TRAINING
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AFTER THE SHOW



After the webinar, please fill out our short survey and let us know what YOU thought of today's presentation!

Tweet Much?

@Dealeron

@ElianaRaggio

#dealeronwebby

@LesStanford

@DamianBoudreaux

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POLL QUESTION



OBJECTIVE

- **Our objective:**
For salespeople to build and live the life of their dreams.

What I want for Salespeople

1

- Be Proud of what you do.
- Be who you are, at your best.

2

WAKE UP SALESPEOPLE-

Auto Dealers teach selling in a way that works for their business.

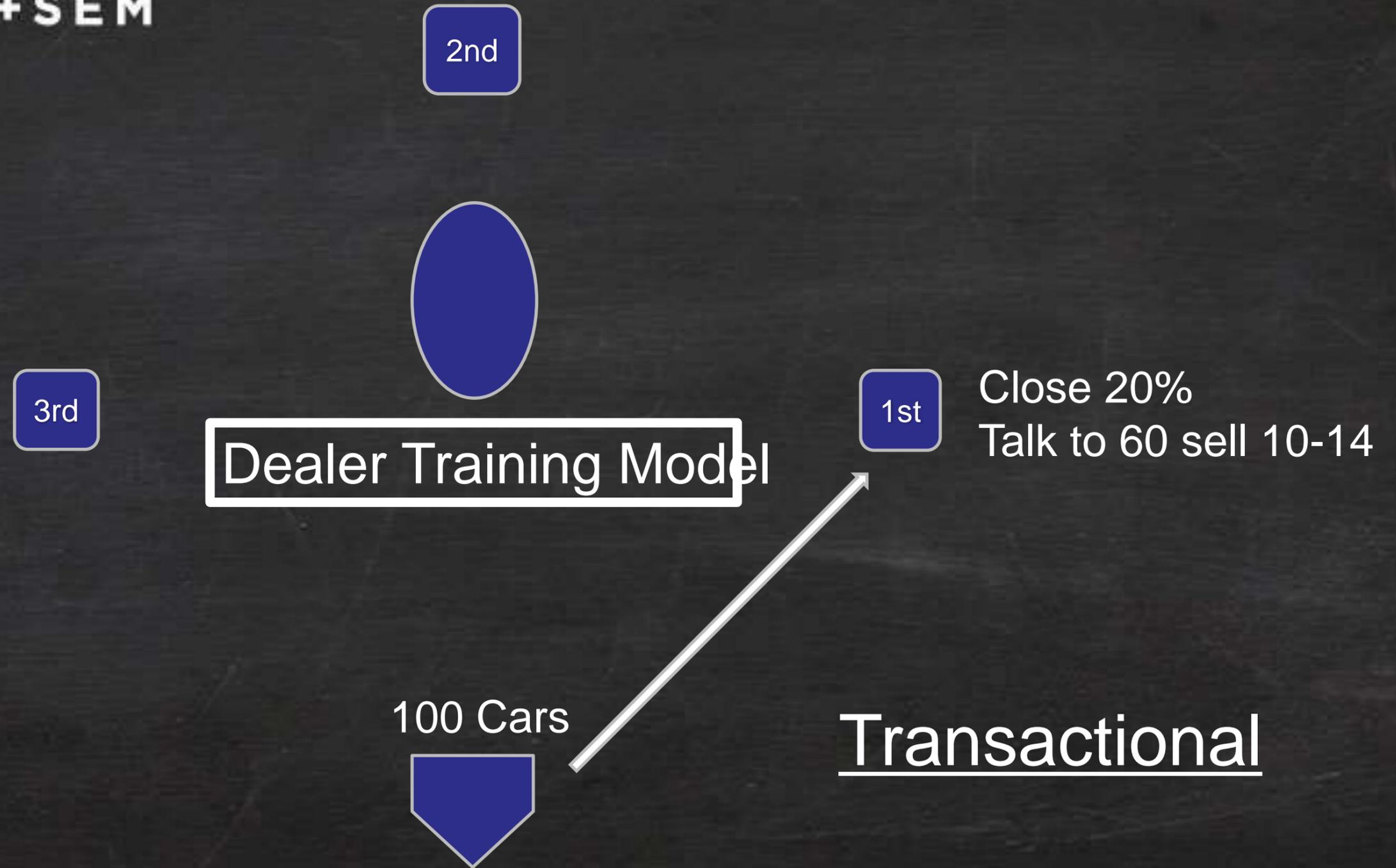
Is it working for YOU?

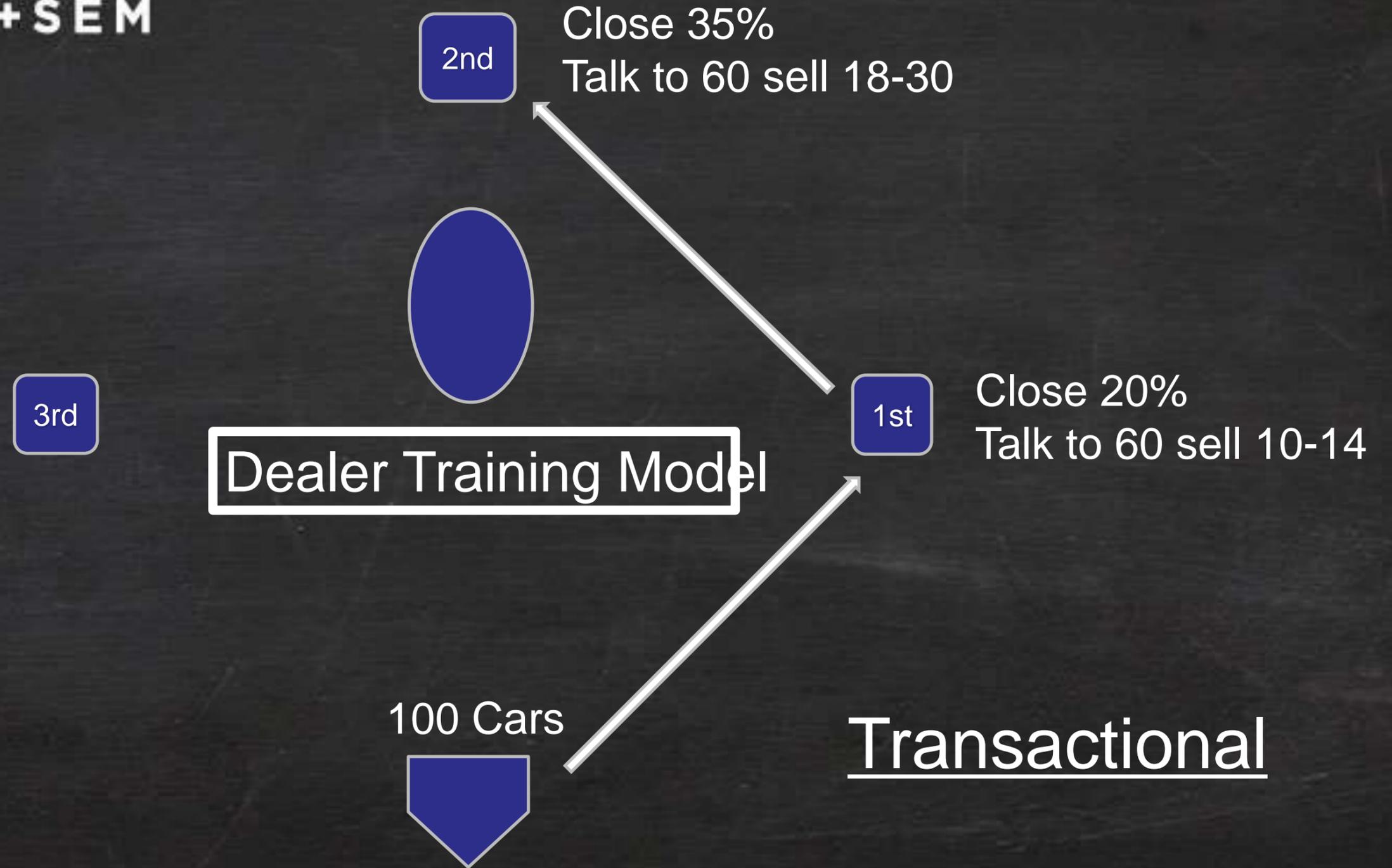
71.9%

80%

10 / 10 / 10

\$400





Relationships

3

The business of your business is people. The key to massive success is to build and maintain meaningful, personal lifelong relationships. Do that and you'll be profitable and proud.

-Damian Boudreaux



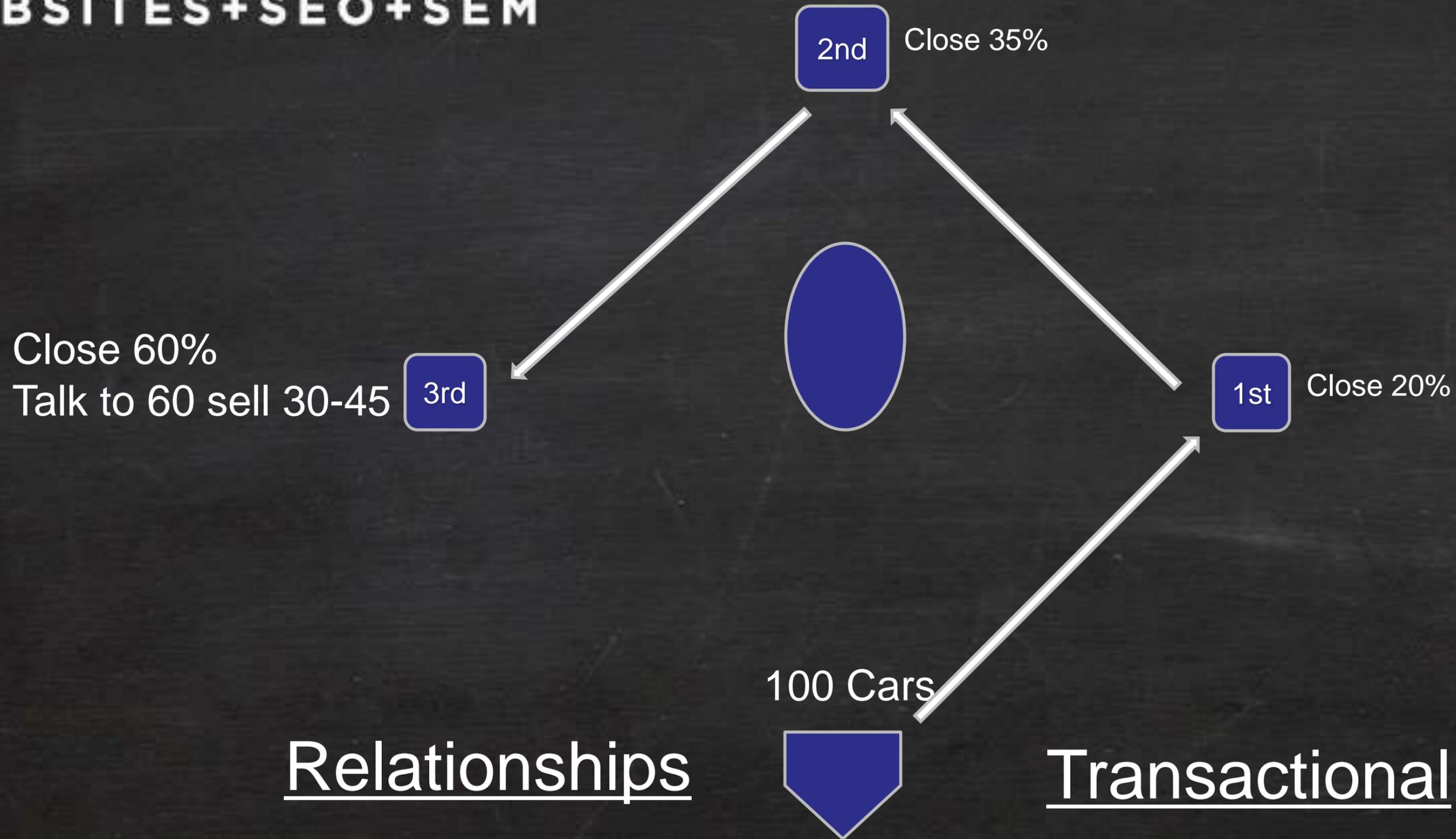
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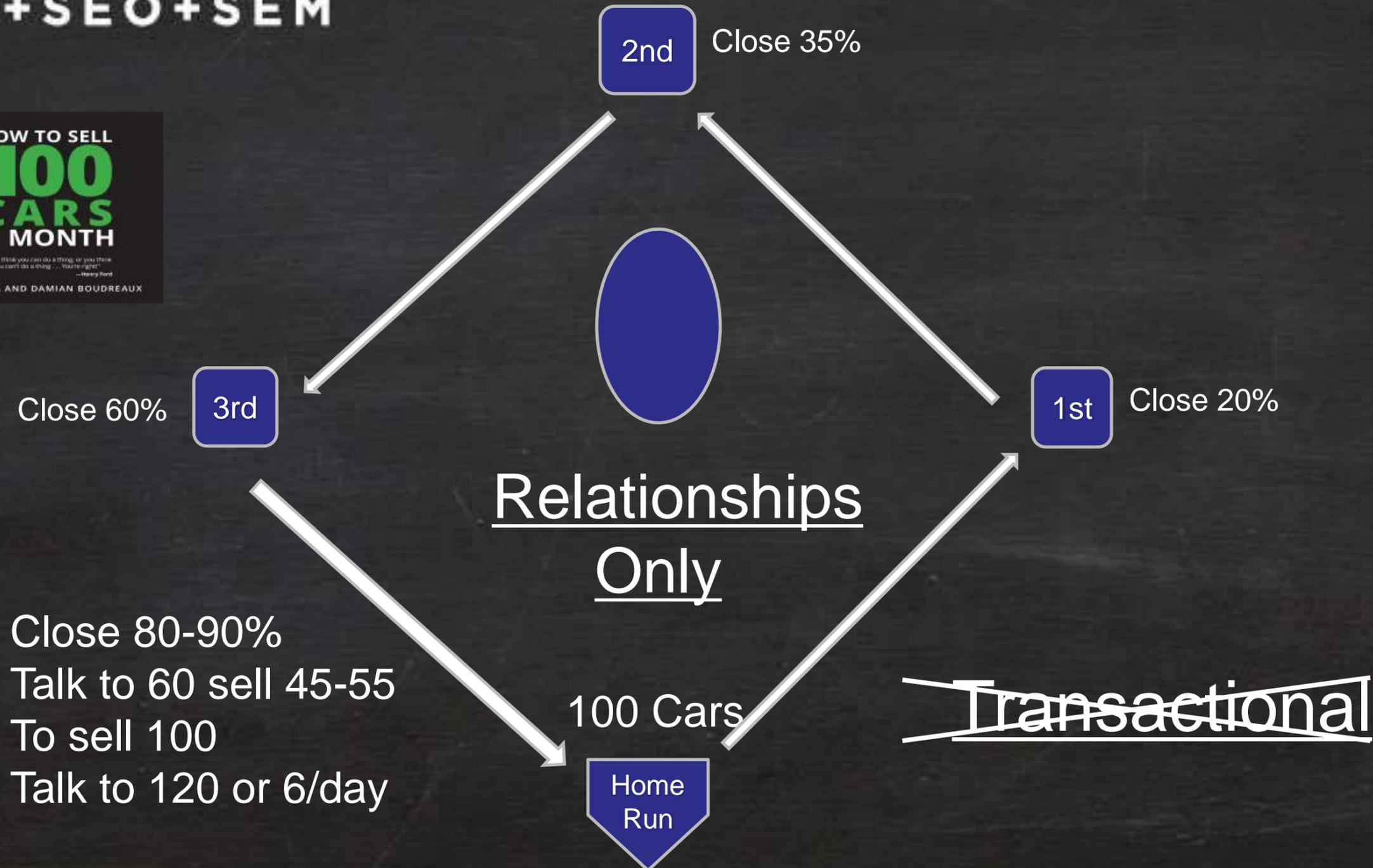
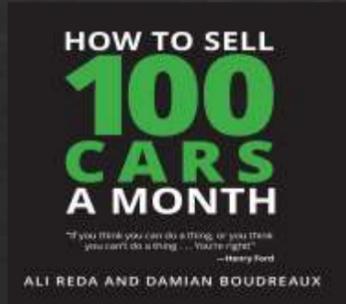


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POLL QUESTION



What I learned from my coach

4



- It's possible
- Process and Mindset
- Self Awareness
- High Achiever Habits
- Industry Myths

Keys to my success...

5

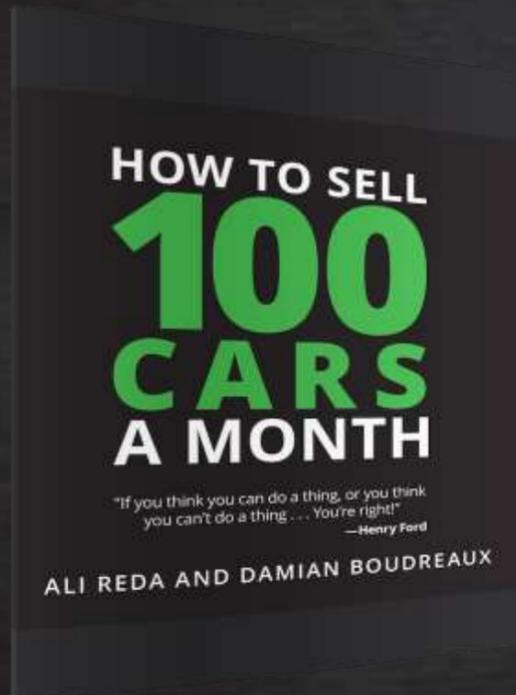


Keys to my success...

5

- LOVE
- Community
- Brand
- Presence/Patience
- Not about me

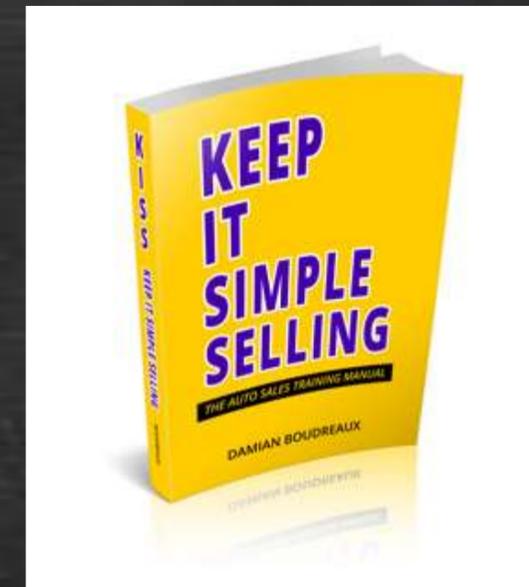
RESOURCES



HowtoSell100Cars.com



AutoSuccessBlueprint.com



KeepitSimpleSelling.com

ACTION ITEMS

- Read and share (free download)
HowtoSell100Cars.com
- Watch and share (free online course)
AutoSuccessBlueprint.com
- Salespeople - Believe in your Dreams

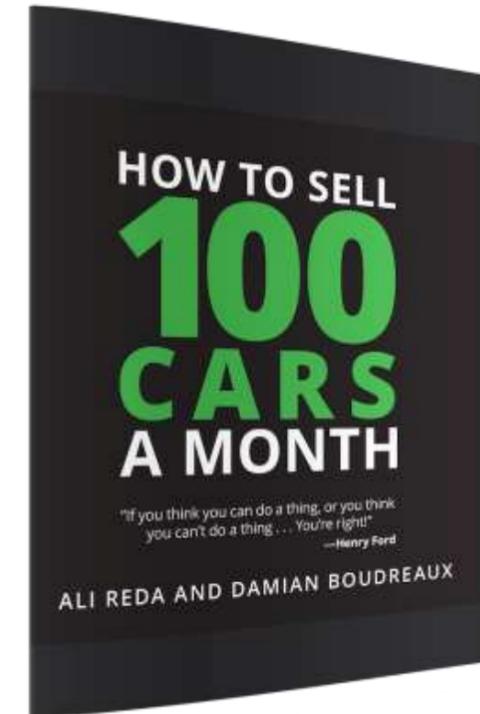
Q&A: ASK OUR EXPERT



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CHECK OUT OUR NEXT WEBINAR

Thursday, May 17 12pm EST / 9am PST

5 Digital Retailing Mistakes to Avoid



Rudi Thun
COO of Roadster

ROADSTER